

BUYER NAMES: \_\_\_\_\_ PHONE: \_\_\_\_\_

LEAD SOURCE: \_\_\_\_\_ Email: \_\_\_\_\_

DATE of APPT: \_\_\_\_\_ TIME OF APPT: \_\_\_\_\_ LOCATION: \_\_\_\_\_

ISA: \_\_\_\_\_ TODAY'S DATE: \_\_\_\_\_

**Buyer Consult Screening Questionnaire**

1. Are you re-locating from out of town? \_\_\_\_\_
2. Do you currently have employment in the Portland area? \_\_\_\_\_ How long? \_\_\_\_\_
3. Do you currently own or rent a home?    OWN      RENT      Lease expires: \_\_\_\_\_
4. Will you need to sell a home before you can purchase a new one? \_\_\_\_\_ (IF YES:) When will it be listed?  
\_\_\_\_\_ Do you need a Realtor? \_\_\_\_\_
5. How long have you been looking for a new home? \_\_\_\_\_
6. Have you decided on specific areas? \_\_\_\_\_
7. What are looking for in a home? \_\_\_\_\_  
\_\_\_\_\_
8. Have you met with a lender?    YES      NO      Need lender referral?    YES      NO  
Pre-approved?    YES      NO      Any credit challenges? \_\_\_\_\_  
Price range: \$ \_\_\_\_\_ to \$ \_\_\_\_\_      Down Payment: \_\_\_\_\_
9. When would you like to be settled in to your new home? \_\_\_\_\_
10. What are three things you are looking for in an agent or team?  
1. \_\_\_\_\_ 2. \_\_\_\_\_ 3. \_\_\_\_\_

NOTES: \_\_\_\_\_

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